

Expected skills for leadership and team management

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Summary

- EU CRMs issues
- Leadership vs Team Management
- Leadership skills
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EU CRMs issues

Difficulties in the access to critical raw materials (CRMs) are expected to depress industrial sectors vital to European Union (EU).

In order to strengthen EU competence to gain the leadership in efficient use of raw materials and to achieve what is foreseen in the **EU roadmaps towards 2050**, it has to count on its areas with excellence knowledge crucial to CRMs as high-tech Small-Medium Enterprises and automotive, aerospace and energy industries which can ensure suitable innovation paths from labs to market.

How can this goal be achieved? By assuring a **good leadership and team management** in each of the industries which are representing the starting point in that direction.

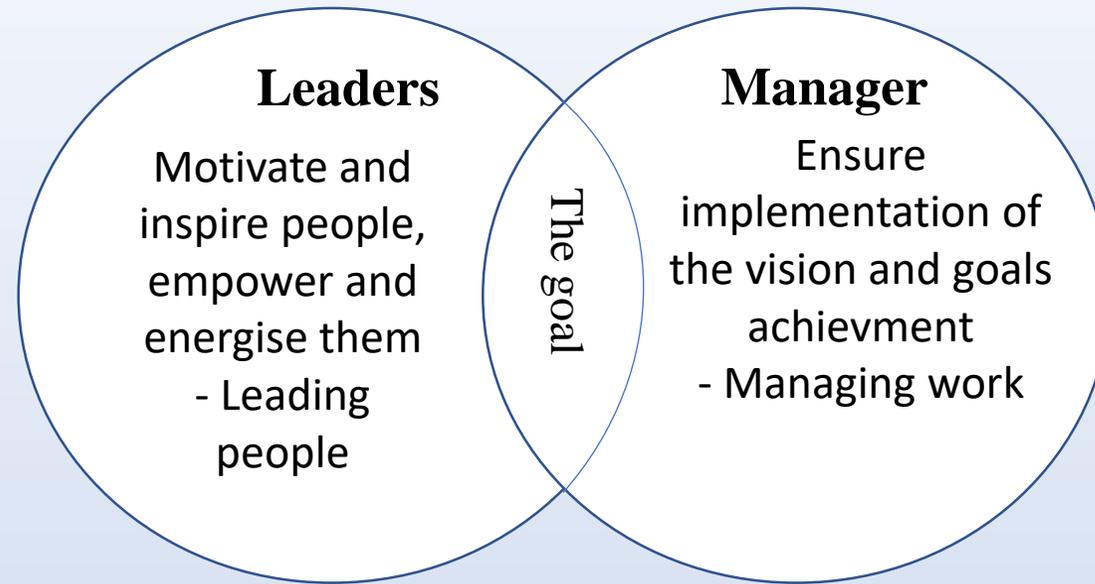
Every industry/company/enterprise which desires to accomplish the requested requirements in the overall development needs to focus on:

- Organizational and external environment
- Governance
- Business model
- Risks and opportunities
- Strategy and resource allocation
- Performance
- Outlook
- Basis of presentation

Leadership and management are often considered to **have overlapping functions**. While this can be true, these two terms have different meanings and they shouldn't be used interchangeably. Both imply a unique set of functions, characteristics, and skills that share similarities.

However, they show prominent differences in some circumstances. For example, some managers do not practice leadership, while some people lead without a managerial role.

Leadership vs Team Management



Leadership vs Team Management Qualities



Leadership Skills: Definitions and Examples

Running a successful CRM platform requires leadership and vision at all stages, from buying to implementation to managing ongoing business processes. While executive-level leaders make the final decisions related to CRM software, they should involve stakeholders and users at all levels of the organization.

Leadership skills are skills used organizing other people to reach a shared goal. Whether you're in a management position or leading a project, leadership skills require you to motivate others to complete a series of tasks, often according to a schedule. Leadership is not just one skill but rather a combination of several different skills working together.

Essential leadership skills: **Decisiveness, Integrity, Relationship building (or team building), Problem-solving, Dependability, Ability to teach and mentor**

In more detail, we talk about:

- Building employee safety and employee well-being
- Highest ethics standards
- Embedding learning and innovation
- Empowering people and engaging in responsible behaviors
- Ensuring performance accountability
- Innovative approach
- Long-term perspective
- Emotional intelligence
- Inclusive style

I've learned that people will forget what you said,
people will forget what you did, but people will
never forget how you made them feel

by Maya Angelou



Management Skills: Definitions and Examples

A manager is a person who exercises managerial functions primarily. They have the power to hire, fire, discipline, do performance appraisals and monitor attendance. They are in charge of company`s strategy, vision, mission, effectiveness and efficiency.

Essential manager skills: **specific technical skills, knowledge, expertise, good organization, attention to details and time management.**



<https://blog.smarp.com/leadership-vs-management>

<https://www.goskills.com/Soft-Skills/Resources/Management-skills-vs-leadership-skills>

<https://www.renewablematter.eu/articles/article/critical-raw-materials-an-action-plan-for-europe>

- “A number of raw materials are essential for Europe to lead the green and digital transition and remain the world's first industrial continent”, said **Thierry Breton, Commissioner for the Internal Market**. “We cannot afford to rely entirely on third countries – for some rare earths even on just one country. By diversifying the supply from third countries and developing the EU's own capacity for extraction, processing, recycling, refining and separation of rare earths, we can become more resilient and sustainable. Implementing the actions that we propose today will require a concerted effort by industry, civil society, regions and Member States”.

Conclusion

As a conclusion of this presentation, the most concise comparison is provided by a true leadership guru - Simon Sinek.

<https://www.youtube.com/watch?v=nSUJwmPQEyg>